



# VENETIA PARTNERS TRANSFORMS GLOBAL SUPPLY CHAIN FOR CHEMICALS MANUFACTURING COMPANY

## OVERVIEW

A global Chemicals manufacturing company needed to transform its global supply chain planning and order management capability to support rapid international growth across. They engaged Venetia Partners to assist in developing and implementing core business processes and a comprehensive planning capability. In addition, the company had several facilities with severe planning and process challenges that required immediate intervention to retain their customers.

## CHALLENGE

At the time, the client had rudimentary forecasting, planning and scheduling capabilities. Facing a few key growth areas, capacity constraints and a reactive supply chain, the company needed to rapidly improve their abilities to serve their customers On-Time In-Full (OTIF) while increasing capacity and better utilizing their inventory.

## OUTCOME

VP delivered changed behaviors within sales, customer service, planning and logistics that improved OTIF and reduced inventory.

- Developed roadmap to implement process, tools and governance for an improved end-to-end planning capability
- Performed “brown paper” workshops at key sites to develop a set of baseline processes used to standardize and improve how business uses its planning, SAP and MES systems.
- Mobilized, trained and deployed “SWAT” teams to instill new processes where transactions happen to ensure adherence and installation of a sustainable way of conducting business

## RESULTS

- OTIF improvement of 16% in >2 months
- Inventory reduction in excess of €2MM
- Capacity increase of ~80% with reduced plant overtime

## ABOUT VENETIA PARTNERS

Venetia Partners, an international boutique firm of operational solutions experts, drives rapid performance improvement, real outcomes and an immediate impact on the bottom line. Its no nonsense approach to fix, build or transform operational challenges often associated with the supply chain makes it sought after by large manufacturing and distribution companies and private equity firm owners. Venetia Partners operates out of nine major markets including Atlanta, Chicago, Pittsburgh, Shanghai and Milan.

To speak with an expert, please call 800.607.0910 or email: [sales@venetiapartners.com](mailto:sales@venetiapartners.com)